

# membership application 2011



Please fill in all sections of this form.

1 COMPANY INFORMATION			
Company Name			
Street/P.O. Box		Suite	
City	State/Province	Postal Code	
Country	Company Phone	Company Fax	
Company E-mail	Web site		

2 PRIMARY CONTACT INFORMATION			THIS PERSON WILL HANDLE ALL CORRESPONDENCE WITH AAIA		
First Name		Last Name			
Title					
E-mail		Phone		Ext.	

AAIA annual dues are based on total global sales to the automotive aftermarket. **Manufacturers and Business Services who sell more than \$1 million (USD) in products or services to the motor vehicle aftermarket are eligible for a significant discount on booth space rates at the AAPEX show.** Sales information is subject to verification.

3 PLEASE CIRCLE DUES LEVEL		
LEVELS	ANNUAL GLOBAL AFTERMARKET SALES	ANNUAL DUES
Level 1	Under \$500,000	\$400
Level 2	\$500,001 to \$1,000,000	\$600
Level 3	\$1,000,001 to \$5,000,000 <i>Minimum category for the AAPEX discount</i>	\$1,100
Level 4	\$5,000,001 to \$10,000,000	\$1,500
Level 5	\$10,000,001 to \$20,000,000	\$2,000
Level 6	\$20,000,001 to \$50,000,000	\$3,000
Level 7	\$50,000,001 to \$100,000,000	\$3,500
Level 8	\$100,000,001 to \$500,000,000	\$4,000
Level 9	\$500,000,001 to \$1,000,000,000	\$5,500
Level 10	\$1 billion to \$2 billion	\$7,500
Level 11	More than \$2 billion	\$8,500

5 SEGMENT
Please see reverse side of application (Required)*
Primary Segment: _____
Plus Membership(s)**: _____

6 BUSINESS FUNCTIONS	SELECT ONE
<input type="radio"/> Education	<input type="radio"/> Rebuilder
<input type="radio"/> Government	<input type="radio"/> Remanufacturer
<input type="radio"/> Importer	<input type="radio"/> Manufacturers' Rep
<input type="radio"/> International Distributor	<input type="radio"/> Retailer
<input type="radio"/> International Organization	<input type="radio"/> State or National Organization
<input type="radio"/> Jobber	<input type="radio"/> Warehouse Distributor
<input type="radio"/> Manufacturer	<input type="radio"/> Computer Services/Software Provider
<input type="radio"/> Media	<input type="radio"/> Consultant/Financial
<input type="radio"/> Internet or Mail Order	<input type="radio"/> Advertising/PR/Marketing
<input type="radio"/> Business Service	

4 BRANDS SOLD OR DISTRIBUTED BY YOUR COMPANY
Brands sold or distributed:
_____
_____
_____
_____

7 PAYMENT INFORMATION	
AAPEC (See reverse side)***	Total \$ _____
Check # _____ has been sent in the mail	
Charge: <input type="radio"/> VISA <input type="radio"/> MasterCard <input type="radio"/> AmEx	
Applicant's Signature	
Name on Card (Please Print)	
Card Number	Exp.

**Dues are payable in full with this application, and are non-refundable.**

# AAIA segment information

## 8 PAYMENT INSTRUCTIONS:

### Remit checks to AAIA Lockbox:

Automotive Aftermarket Industry Association  
P.O. Box 37167  
Baltimore, MD 21297-3167

### Credit Cards to AAIA Office Address, Fax or E-mail:

Automotive Aftermarket Industry Association  
7101 Wisconsin Avenue, Suite 1300  
Bethesda, MD 20814

**AAIA also accepts wire transfers, please contact member relations for more details.**

### Member Relations:

**PHONE** 301-654-6664

**FAX** 301-654-3299

**E-MAIL** [aaia@aftermarket.org](mailto:aaia@aftermarket.org)

**WEB** [www.aftermarket.org](http://www.aftermarket.org)

## \*\* Plus Memberships

- Additional segment memberships are available for \$400 each.
- These Plus Memberships allow your company to participate in, and enjoy the benefits of, AAIA segments **in addition to your primary one.**

### OR

- Plus Memberships also allow any subsidiary or brand of your company to have an independent membership within AAIA, be listed in all directories, and receive benefits such as a free copy of the *Aftermarket Factbook*, for the \$400 Plus members fee.

Contact member services for additional details.

## \* AAIA Segment Information

**Primary Segment Membership included in AAIA dues.**

**Auto International Association (AIA)** - The AIA segment promotes global trade by providing a bridge between the international automotive community and the North American aftermarket.

**The Automotive Retail Segment (RETAIL)** - The mission of the Retail segment is to create and implement initiatives that aid members involved in the retail automotive aftermarket.

**Automotive Electric Association (AEA)** - AEA supports the automotive electric distributors the sales and service of starting, charging, lighting, instrumentation, and related components.

**Automotive Warehouse Distributors Association (AWDA)** - AWDA serves distributors and their respective suppliers of hard parts, accessories, tools and other supplies for the automotive aftermarket.

**Engine Repower Council (ERC)** - ERC exists to create awareness of the economic and environmental benefits of rebuilt and remanufactured engines to extend vehicle life.

**Heavy Duty Distribution Association (HDDA)** - HDDA serves aftermarket distributors and manufacturers of parts and services for commercial vehicles in North America.

**Paint, Body & Equipment Specialists (PBES)** - PBES represents the PBE industry's leading jobbers, warehouse distributors, manufacturers, business services, and manufacturers' representatives.

**Tool & Equipment Segment (TOOL)** - TOOL works with manufacturers and distributors who specialize in providing tools and equipment needed to perform repair and maintenance in the motor vehicle aftermarket.

**Trim Segment (TRIM)** - TRIM serves companies that manufacture or distribute interior and exterior fabrics, associated hardware and products used in the repair or restoration of cars, trucks, boats and aircraft.

## \*\*\* AAPEC

The **Automotive Aftermarket Political Education Committee (AAPEC)** is a fund which allows AAIA to undertake initiatives aimed at educating elected officials on the vehicle aftermarket and the industry's priority issues. Corporate contributions are permitted. Funds provided to AAPEC cannot be used for political contributions. Recommended contributions are \$50, \$100 or \$250.

*Membership dues are not tax deductible as charitable contributions, but may be deductible as ordinary and necessary business expenses subject to restrictions imposed as a result of association lobbying activities. AAIA reports the nondeductible portion of your dues to be 60 percent.*

Service Repair Shops may be eligible to join the Car Care Professionals Network (CCPN). Call AAIA member services for more information.